

**UNITED STATES** SECURITIES AND EXCHANGE COMMISSION

# Washington, D.C. 20549

## ANNUAL AUDITED REPORT **FORM X-17A-5** PART III

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#### **FACING PAGE**

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

A PECI	STRANT IDENT	TEICATION			
NAME OF BROKER-DEALER: The Northstar Group, Inc.	A. REGISTRANT IDENTIFICATION  ME OF BROKER-DEALER: The Northstar Group, Inc.  DRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)			OFFICIAL USE ONLY FIRM ID. NO.	
34 East Putnam Avenue		P. Salley			
Greenwich	(No. and Street)  CT	FEB 2.8 201	2 0	06830	
(City)	(State)			(Zip Code)	
NAME AND TELEPHONE NUMBER OF PER Patrick Marron	SON TO CONTACT		4-632-8	+00	
TD A CCC	ATTAIN A NEW TIMES	FIETCATION	(Area	Code — Telephone No.)	
INDEPENDENT PUBLIC ACCOUNTANT who	OUNTANT IDEN  OSE OPINION IS CONTAIN		· · · · · · · · · · · · · · · · · · ·		
Alperin, Nebbia & Associates, CPA	Steven J. Alperi				
(Name - 30 Two Bridges Road, Suite 240	– If individual, state last, firs Fairfi		NJ	07004	
(Address)	(City)	(Sta	ie)	Zip Code)	
CHECK ONE:  Certified Public Accountant  Public Accountant  Accountant not resident in United St	tates or any of its po	ssessions.	· · · · •	PROCESS!	
	FOR OFFICIAL USE C	All V		HOMBON	

<sup>\*</sup>Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).



### **AFFIRMATION**

We, Steven A. O'Connell and Charles Schwartz, affirm that, to the best of our knowledge and belief, the accompanying financial statements for the year ended December 31, 2001 and supplemental schedules pertaining to The Northstar Group, Inc. as of December 31, 2001 are true and correct. We further affirm that neither the Corporation nor any officer has any proprietary interest in any account classified solely as that of a customer.

Signature Date

Signature Date

Managing Director

Subscribed and Sworn to before me on this \_24 day of \_Saverage\_, 2002

Notary Public

MARIA A. VALLEJO
Notary Public, State of Connection
Commission Emire 6/20/06

## THE NORTHSTAR GROUP, INC.

(S.E.C. NO. 8 -031282)

STATEMENT OF FINANCIAL CONDITION
AS OF DECEMBER 31, 2001
AND
INDEPENDENT AUDITOR'S REPORT
AND
SUPPLEMENTAL REPORT ON INTERNAL CONTROL STRUCTURE

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This report is filed as a PUBLIC document in accordance with Rule 17a-5(e)(3) under the Securities Exchange Act of 1934.

## THE NORTHSTAR GROUP, INC.

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30 Two Bridges Road Suite 240 Fairfield, NJ 07004 973/808-8801 Fax 973/808-9897 Steven J. Alperin, CPA Vincent S. Nebbia, CPA

#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of The Northstar Group, Inc. Greenwich, CT

We have audited the accompanying statement of financial condition of The Northstar Group, Inc. as of December 31, 2001, that you are filing pursuant to rule 17a-5 under the Securities Exchange Act 1934.

This financial statement is the responsibility of management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with generally accepted auditing standards of the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the statement of financial condition presents fairly, in all material respects, the financial position of The Northstar Group, Inc. at December 31, 2001 in conformity with generally accepted accounting principles of the United States of America.

Olperin, Neveries & Associator, CPA, PA

ALPERIN, NEBBIA & ASSOCIATES, CPA. PA

Fairfield, New Jersey February 18, 2002

# THE NORTHSTAR GROUP, INC. STATEMENT OF FINANCIAL CONDITION DECEMBER 31, 2001

## **ASSETS**

Assets:		
Cash and cash equivalents		62,255
Receivable from clearing broker		457,873
Other assets		20,574
Total Assets	\$	540,702
LIABILITIES AND STOCKHOLDERS' EQUITY Liabilities:		
Accrued expenses and other liabilities		9,000
Liabilities subordinated to claims of general creditors		205,945
Total liabilities		214,945
Commitments and Contingencies		
Stockholders' Equity		325,757
Total Liabilities and Stockholders' Equity		540,702

## THE NORTHSTAR GROUP, INC. NOTES TO STATEMENT OF FINANCIAL CONDITION DECEMBER 31, 2001

### Note A – Organization and Significant Accounting Policies

#### Nature of Business

The Northstar Group, Inc., (the "Company"), is a securities broker-dealer which principally serves institutional investors.

The Company generates revenue principally by providing securities trading and brokerage services to institutional investors. Revenues for these services could vary based on the performance of financial markets around the world.

#### Use of Estimates

The preparation of the financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts and the disclosure of contingencies in the financial statements. Actual results could differ from the estimates included in the financial statements

#### Revenue Recognition

Securities transactions and related expenses are recorded on a trade date basis. The Company clears all securities transactions through BNY Clearing Services, LLC on a fully disclosed basis.

#### Cash and Cash Equivalents

Cash and cash equivalents include investments in money market funds. Marketable securities are valued at market value with the resulting difference between cost and market included in income.

#### Depreciation

Furniture and equipment are depreciated to the extent permitted by Section 179 of the Internal Revenue Code and thereafter on a straight-line basis based on estimated lives of five years. This acceleration of depreciation on a book basis to conform to income tax returns is not considered to have a material effect on either the Company's financial statements or net capital computations. Leasehold improvements are amortized over the lesser of the economic useful life of the improvement or the term of the lease.

#### Note B - Commitment and Contingencies

The Company is obligated under a non-cancelable operating lease for office space, expiring in January 2007, with a remaining obligation of \$28,200 per annum.

The Company uses BNY Clearing Services, LLC to process its securities transactions and to provide custodial and other services. The Company pays a fee on a per transaction basis for securities transactions and interest on balances due to BNY Clearing Services, LLC. At times, the Company has significant money balances on deposit with BNY Clearing Services, LLC and with a commercial bank. Balances with the commercial bank are insured by the Federal Deposit Insurance Corporation up to \$100,000, which at times, is below the Company's deposits.

## THE NORTHSTAR GROUP, INC. NOTES TO STATEMENT OF FINANCIAL CONDITION DECEMBER 31, 2001

#### Note C - Subordinated Liabilities

The Company has borrowed \$205,945 from its stockholders under cash subordinated agreements maturing in 2004. The borrowings bear interest at 20%, payable annually.

The subordinated liabilities are covered by agreements approved by the National Association of Securities Dealers and are thus available in computing net capital under the Securities and Exchange Commission's Uniform Net Capital Rule (Rule 15c3-1). To the extent that such borrowings are required for the Company's continued compliance with minimum net capital requirements, they may not be repaid.

## Note D - Net Capital Requirements

The Company is subject to the Securities and Exchange Commission's Uniform Net Capital Rule (Rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. At December 31, 2001 the Company had net capital of \$506,031, which was \$406,031 in excess of its required net capital of \$100,000. The Partnership's net capital ratio was 0.018 to 1.

#### Note E – Pension Plans

The Company maintains a non-contributory profit sharing and money purchase plan covering all full-time employees who qualify as to age and length of service. It is the Company's policy to make contributions to the Plans as provided annually by the Board of Directors.

#### Note F - Fair Value of Financial Instruments

Financial Accounting Standards Board Statement No. 107. "Disclosures About Fair Value of Financial Instruments" requires that all entities disclose the fair value of financial instruments, as defined, for both assets and liabilities recognized and not recognized in the statement of financial condition. The Company's financial instruments, as defined, are carried at approximate fair value.



Steven J. Alberin, CPA

Vincent S. Nebbia, CPA

30 Two Bridges Road Suite 240 Fairfield, NJ 07004 973/808-8801 Fax 973/808-9897

The Northstar Group, Inc. 34 East Putnam Avenue Greenwich, CT 06830

Dear Sirs:

In planning and performing our audit of the financial statements of The Northstar Group, Inc. (the "Company"), for the year ended December 31, 2001, we considered its internal control structure, including procedures for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing an opinion on the financial statements and not to provide assurance on the internal control structure.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(a)(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of Rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications and comparisons
- 2. Recordation of differences required by Rule 17a-13
- 3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining an internal control structure and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of internal control structure policies, procedures and of the practices referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives.

Two of the objectives of an internal control structure and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in accordance with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in any internal control structure or the practices and procedures referred to above, errors or irregularities may nevertheless occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because if changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of the internal control structure would not necessarily disclose all matters in the internal control structure that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control structure elements does not reduce to a relatively low level the risk that errors or irregularities in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted the following condition involving the accounting system and internal control structure:

The size of the business and resultant limited number of employees imposes practical limitations on the effectiveness of those control policies and procedures that depend on the segregation of duties. Because this condition is inherent in the size of the Company, the specific weaknesses are not described herein and no corrective action has been taken or proposed by the Company.

The foregoing condition was considered in determining the nature, timing, and extent of audit procedures to be performed in our audit of the financial statements for the year ended December 31, 2001, and this report does not affect our report thereon dated February 18, 2002.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph and of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that, except for the effect, if any, of the condition indicated in the preceding paragraph, the Company's practices and procedures were adequate at December 31, 2001 to meet the Commission's objectives.

This report is intended solely for the information and use of management, the Securities and Exchange Commission, the National Association of Securities Dealers and other regulatory agencies which may rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers and should not be used for any other purpose.

Olperin, Neveries \$ Associatos, CPA, PA

ALPERIN, NEBBIA & ASSOCIATES, CPA. PA

Fairfield, New Jersey February 18, 2002

